

The current tendency of internationalization of Spanish companies is in most cases a response to the challenges presented by the global development of businesses and a necessary step in order to maintain the competitiveness in the market. It is of the utmost importance for the companies to understand the international ambit where they need to act, analyze the competition and evaluate the strategies to make the decision to enter into the global markets.

J AUSAS has extensive and solid experience in providing legal and tax advice regarding the internationalization projects of Spanish companies. We also work in close cooperation with a reliable network of competent and professional lawyers abroad.

The principal services we offer our clients in this practice area are the following:

- Establishment of distribution networks: agency and distribution agreements, franchises.
- Technology transfer and engineering contracts, contracts for supply and turnkey projects, etc.
- International tax planning and reporting.
- Assistance in establishing representative and branch offices or subsidiaries abroad.
- Assistance in joint ventures and acquisition of companies abroad.
- Expatriation of Spanish executives and hiring foreign executives.
- Protection of intellectual properties abroad.
- Acquisition of real estate abroad: making legal audits and formalizing the contracts.
- Legal disputes: choosing the most favourable jurisdiction, acting before the international arbitration bodies and coordinating the work with foreign lawyers.
- International Hot Line: quick resolution of international questions.

All these services are destined to find and execute the most advantageous legal structure to start or consolidate the internationalization project of a company. It includes the tax planning to find the optimal way to channel the investments and save costs, the preparation of the repatriation of the investments, as well as structuring the human resources taking into account the requirements of the social security legislation of the receiving country.